# nationalgrid

Request for Proposals
To Provide NEPOOL-GIS
Certificates in Compliance
with the Rhode Island
Renewable Energy
Standard

For the Period:

Calendar Year 2019 Calendar Year 2020

May 7, 2020

#### **REQUEST FOR PROPOSALS**

#### 1. Overview

On June 29, 2004 Rhode Island enacted a Renewable Energy Standard ("RES") that promotes the development of renewable energy resources in Rhode Island and New England "with the goals of stabilizing long-term energy prices, enhancing environmental quality, and creating jobs in Rhode Island in the renewable energy sector" <sup>1</sup>. The RES requires a retail supplier of electricity to obtain a minimum portion of its supply from certain new and existing renewable energy resources. The Rhode Island Public Utilities Commission ("PUC") established rules and regulations implementing these requirements ("RES Rules"). The RES Rules can be found at:

http://www.ripuc.org/rulesregs/commrules/RESRules(7-25-07).pdf

These rules require National Grid to demonstrate that a portion of its Rhode Island electricity sales are supplied from a mix of renewable energy generation resources. They are:

- **New** consists of new renewable generators that began commercial operation after December 31, 1997.
- **Existing** consists of existing renewable generators that began commercial operation before December 31, 1997.

The renewable requirements as a percent of sales are divided into two separate classes and summarized below:

		Percentage from	
	Percentage from	either New or	
	New Renewable	Existing Renewable	Total Target
Year	Energy Resources	Energy Resources	Percentage
2019	12.5 %	2.0 %	14.5 %
2020	14.0 %	2.0 %	16.0 %

A retail supplier may satisfy these requirements by providing attribute certificates from the NEPOOL Generation Information System ("NEPOOL-GIS Certificate" or "REC"), contracting for the output of existing or new renewable energy resources, or making an Alternative Compliance Payment ("ACP") to the Renewable Energy Development Fund ("REDF") of the Rhode Island Commerce Corporation.

National Grid<sup>2</sup> is seeking proposals for the supply of RECs from generating facilities in Rhode Island, New England and surrounding regions that have been approved by the

<sup>&</sup>lt;sup>1</sup> R.I.G.L. § 39-26-1, et seq., Renewable Energy Standard.

<sup>&</sup>lt;sup>2</sup> The contracting entity will be The Narragansett Electric Company.

PUC as either existing or new renewable energy resources that meet the RES requirements. National Grid is seeking proposals that provide RECs that comply with the RES for calendar years 2019 and 2020. It is the intent of National Grid and supplier(s) that the resulting transactions shall meet the Commodity Futures Trading Commission's criteria for the forward contract exclusion, including that the parties intend to physically settle the transactions, and are therefore not subject to swap regulation.

Nothing in this RFP, or in any proposal that may be submitted in response to this RFP, shall create any obligation on the part of National Grid.

#### 2. Quantity of Certificates Sought and Description of Proposals

#### 2.1. Quantity of Certificates

National Grid may purchase up to the following quantity of NEPOOL-GIS Certificates to meet its RES obligations in Rhode Island:

	NEPOOL-GIS	NEPOOL-GIS	Total
	Certificates from	Certificates from	NEPOOL-
	Existing Energy	New Energy	GIS
Year	Resources	Resources	Certificates
2019	33,420	0	33,420
2020	40,000	0	40,000

#### 2.2. Description of Proposals

National Grid will consider the following types of proposals for the purchase of RECs that meet the Rhode Island RES requirements:

- Firm RECs issued by the NEPOOL-GIS in the current trading period.
- Firm RECs to be issued by the NEPOOL-GIS in future trading periods.

#### 2.3 Proposal Documents and Information

To assist Respondents in responding to this RFP, National Grid is providing the RFP and Certificate Purchase Agreement ("CPA") on its Wholesale Energy supplier website. Please use the following link to access the site:

#### http://www.nationalgridus.com/energysupply/

This site is open to anyone with the above link. No user id or password is required to access the data on the site.

#### 3. General Provisions

#### 3.1 Terms and Conditions

National Grid is seeking to purchase NEPOOL-GIS Certificates that are least cost and in the best interests of its customers. The winning supplier(s) will be required to execute a Certificate Purchase Agreement with National Grid for the purchase of NEPOOL-GIS Certificates within five (5) business days of being notified that it has been selected as a winning supplier. A copy of the proposed Certificate Purchase Agreement is provided in Appendix A.

Any proposed changes to the Certificate Purchase Agreement are to be included with the Respondent's response to this RFP.

Under Article 6 of the Certificate Purchase Agreement, failure of the winning supplier to deliver the NEPOOL-GIS Certificates would constitute an event of default under the agreement, allowing National Grid to terminate and recover liquidated damages from the supplier.

#### 3.2 Proposal Process and Submission Dates

The following table outlines the key dates associated with this procurement process.

Process Step	Date
Issue Request for Proposal	May 7, 2020
Submit Respondent Proposal Information and Proposed	May 13, 2020 – 5pm EPT
Contract Modifications (if applicable)	
Submit Pricing	May 14, 2020 – 10am EPT
Company reviews Pricing with the Division of Public	May 14, 2020 – 5pm EPT
Utilities and Carriers and informs winning suppliers	
Company submits solicitation process summary to PUC	No later than one business day
	after Pricing
Winning bidder(s) and Company execute CPA(s)	No later than five business days
	after Pricing

One (1) copy of a Respondent's Proposal Information must be submitted by e-mail or facsimile.

Kris Hornberger Wholesale Electric Supply National Grid (518) 433-3359 (518) 621-0739 (fax)

E-mail: ElectricSupply@nationalgrid.com

National Grid is conducting the procurement process in two steps. The first step is for Respondents to provide National Grid with their background, financial information and proposed contract modifications by 5:00 p.m. EPT on May 13, 2020. Upon receipt, National Grid will evaluate each Respondent's qualifications & contract modifications and will notify any Respondent that does not qualify.

The second step in this process is for Respondents to provide pricing information by 10:00 a.m. EPT on May 14, 2020 to the above National Grid contact. National Grid intends to evaluate the pricing and select a Supplier(s) that day. National Grid will share a copy of each bid received with the Rhode Island Division of Public Utilities and Carriers ("Division") and the Office of Energy Resources ("OER"). National Grid will review the pricing received with the staff of the Division to determine the number of NEPOOL-GIS Certificates it will purchase, if any, and begin to inform Respondents from which it will make such purchases.

Pricing shall be binding until execution of a CPA. Respondents should specify the manner in which they will accept a binding acceptance of their offer by National Grid prior to receipt of an executed agreement (letter of intent or e-mail) or they will be deemed to be bound by National Grid's acceptance communicated in any of the preceding manners.

Within one business day of receipt of final pricing, National Grid will file with the Rhode Island Public Utilities Commission a confidential summary of the solicitation process.

National Grid, in consultation with or at the request of the PUC or Division, reserves the right to issue additional instructions or requests for additional information, to extend the due date, to modify any provision in the RFP or any appendix thereto and to withdraw the RFP.

#### 3.3 Contact Person/Questions

All questions regarding this Request for Proposal should be directed to Kris Hornberger at the address provided above.

#### 4. Proposal Requirements

#### 4.1 Format of Proposal

The information required by National Grid to evaluate each proposal is identified in Appendix B. Respondents shall complete the forms provided in Appendix B and return them to Kris Hornberger as provided in Section 3.2. In addition, proposals should contain explanatory, descriptive and/or supporting materials as necessary.

#### 4.2 Proposed Pricing

Respondents must specify the price at which they will sell certificates to National Grid. National Grid is only purchasing RECs from qualifying new or existing renewable generators and will not purchase the energy or other market products from any generator.

It is National Grid's intention to pay a supplier based on the number of valid RECs delivered to its account in the NEPOOL-GIS system. Proposed pricing should be structured in such manner.

#### 4.3 Regulatory Approvals

The supplier of the certificates covered by this RFP must provide a summary of all necessary regulatory approvals required to enable it to provide Rhode Island RES compliant NEPOOL-GIS Certificates.

#### 5. Selection Process

The criteria to be used in evaluating bids will include:

#### • Lowest evaluated bid price

In the event of identical low bids, the Company will allocate the offered RECs to all bidders with identical prices based on the quantities bid and the quantities solicited.

National Grid will treat the information it receives from a supplier in a confidential manner and will only share such information with the PUC, OER and the Division. National Grid will not, except as required by law or regulatory authority, disclose such information to any third party or use such information for any purpose other than in connection with this RFP.

#### **6.** General Requirements

National Grid may withdraw and terminate this RFP at any time without any liability. National Grid reserves the right to accept or reject, in whole or in part, any and all

proposals. National Grid will not be responsible to any Respondent or any other party for failure to execute a Certificate Purchase Agreement.

National Grid shall reject proposals submitted in response to this RFP that are incomplete, or do not conform to the requirements of the RFP, or are submitted beyond the deadline for submission. All proposals submitted by Respondents in response to the RFP will become the exclusive property of National Grid.

Each Respondent certifies, by its submission of a bid, that it is bidding independently and that it has no knowledge of any proposal being submitted by another Respondent in response to this RFP. Each Respondent further certifies that, by its submission of a bid, it has not disclosed and will not disclose prior to any award hereunder any information relating to its proposal which could have an effect on whether another party submits a proposal to this RFP or on the contents of such proposal that another bidder would be willing to submit in response to this RFP. Such information includes, but is not limited to: the fact that the bidder is submitting a proposal in response to this RFP, the bidder's bids, the bidder's quantities of each product bid, the bidder's estimation of the value of a product, the bidder's estimation of the risks associated with supplying a product, and the bidder's preference for bidding on one or several products. Each Respondent further certifies that, by submission of its bid, it has bound any agents, consultants or other third parties retained or otherwise used in connection with the preparation and submission of its bid to observe these same restrictions and requirements concerning Respondent's bid and maintain the confidentiality of information concerning its bid.

If any information provided by the Respondent changes or fails to remain valid, it is the sole responsibility of the Respondent to notify National Grid of such change. Failing to do so may result in disqualification of the Respondent and its proposal for the solicitation.

Respondents shall, at their own cost and expense, defend, indemnify and hold harmless National Grid, its parent, subsidiaries and affiliates and their officers, directors, trustees, employees, shareholders, executors, administrators, successors and assigns against any and all manner of past, present, or future claims, demands, disputes, controversies, complaints, suits, actions proceeding or allegations of any kind which in any manner relate to arise out of, or result from any false statements or misrepresentations, intentional or unintentional, in its proposal, or breach of any covenant by the Respondent set forth herein.

# APPENDIX A

# PROPOSED CERTFICATE PURCHASE AGREEMENT

# APPENDIX B REQUIRED RESPONDENT INFORMATION

# 1. GENERAL INFORMATION

Name of Respondent	
Principal contact person < Name < Title < Company < Mailing address < Telephone number (office) < Telephone number (cell) < Fax number < E-mail address	
Secondary contact person (if any) < Name < Title < Company < Mailing address < Telephone number (office) < Telephone number (cell) < Fax number < E-mail address	
Legal form of business organization of Respondent (e.g., sole proprietorship, partnership, limited partnership, joint venture, or corporation)	
State(s) of incorporation, residency and organization Indicate whether Respondent is in good standing in all states in which Respondent is authorized to do business and, if not, which states and the reason it is not.	
If Respondent is a partnership, the names of all general and limited partners.	
If Respondent is a limited liability company, the names of all direct owners.	
Description of Respondent and all affiliated entities and joint ventures transacting business in the energy sector	

#### 2. FINANCIAL INFORMATION

Current debt rating for Respondent (include ratings and names of rating agencies).	
Date Respondent's last fiscal year ended.	
Total revenue for Respondent for the most recent fiscal year.	
Total net income for Respondent for the most recent fiscal year.	
Total assets for Respondent as of the close of the previous fiscal year.	
Copy of the Respondent's most recent balance sheet, income statement and cash flow statement.	
Copy of the Respondent's most recent audited balance sheet, income statement and cash flow statement.	

#### 3. DEFAULTS AND ADVERSE SITUATIONS

Has Respondent, or any affiliate of Respondent, in the last five years, (a) consented to the appointment of, or was taken in possession by, a receiver, trustee, custodian or liquidator of a substantial part of its assets, (b) filed a bankruptcy petition in any bankruptcy court proceeding, (c) answered, consented or sought relief under any bankruptcy or similar law or failed to obtain a dismissal of an involuntary petition, (d) admitted in writing of its inability to pay its debts when due, (e) made a general assignment for the benefit of creditors, (f) was the subject of an involuntary proceeding seeking to adjudicate that Party bankrupt or insolvent, (g) sought reorganization, arrangement, adjustment, or composition of it or its debt under any law relating to bankruptcy, insolvency or reorganization or relief of debtors.

4. CONFLICTS OF INTEREST	
Briefly describe any known conflicts of interest between bidder or an affiliate of bidder and Buyer, National Grid USA or any affiliates of the foregoing.	
Enumerate any litigation, claims or complaints asserted by bidder or an affiliate of bidder, against Buyer, National Grid or an affiliate of any of the foregoing.	
Enumerate any litigation, claims or complaints asserted against bidder or an affiliate of bidder by Buyer, National Grid or an affiliate of any of the foregoing.	
5. SCOPE OF BID AND TERMS OF S	SALE
Will Respondent execute a contract substantially similar to the proposed Certificate Purchase Agreement contained in Appendix A?	
Explain any proposed modifications.	

### 6. PROPOSED TRANSACTION

(include pricing, term, description of renewable resource, and location of resource)

Please use and submit electronic (Excel) Bidder Sheet provided.